

## **Tis the Season...**

**Once again, as we get closer to a new year, instead of our usual “Article of the Month”, we want to take this opportunity to express our heartfelt gratitude and deep appreciation to each and every one of our customers. We know that without you, our customer, we have nothing, and we can’t say “Thank you” enough! You are truly a special part of our family!**

**We look forward to continuing to provide you with the very best service you deserve, now and in the future. If you have any suggestions as to how we can improve to better serve you, please let us know.**

**Also, during these difficult and uncertain times, we understand the importance of reducing costs, yet not reducing coverage. That is the benefit of insuring with an Independent and Trusted Choice agency such as Saylor Insurance, as we do the shopping for you! We will continue to provide you with many choices from our highly-rated, competitively-priced companies, as we truly put you first!**

**If you are not yet one of our customers, we would like to invite you join our special family! We hope that you are enjoying our website, as our goal is to help you understand insurance just a little better. If you have any questions whatsoever, or if we can help you in any way, please let us know.**

**We wish you and your family a very Merry Christmas and a Happy, Healthy, and Prosperous 2016!**

*Kurt, Kent, Larry, Jan, Amy, Matt, Kayla, and Mindy*