

## Tis the Season...

As we get ready to close 2017 and start another new year, instead of our usual "Article of the Month", we want to take this opportunity to express our deepest gratitude and appreciation to each and every one of our customers, as without you, we are nothing. We truly feel that we have the very best, most loyal customers, and we consider each and every one of you as a part of our family!

Simply put, we cannot thank you enough! We look forward to continuing to provide you with the very best service you deserve, now and in the future. If you have any suggestions as to how we can improve, please let us know.

We also want to express that we truly understand the importance of reducing costs, but yet not reducing coverage. That is the benefit of insuring with an Independent and Trusted Choice agency such as Saylor Insurance, as we do the shopping for you! We will continue to provide you with many choices from our highly-rated, competitively-priced companies, as we truly put you first!

If you are not yet one of our customers, we would like to invite you join our special family! We hope that you are enjoying our website, as our goal is to help you understand insurance just a little better. If you have any questions whatsoever, or if we can help you in any way, please let us know.

We wish you and your family a very Merry Christmas and a Happy, Healthy, and Prosperous 2018!

*Kurt, Kent, Larry, Jan, Amy, Matt, Kayla, Mindy, and Erik*